

# FAST EXECUTIVE TEAM

## meet our team

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We're confident that if we solve hard problems and treat our clients and team members with respect, we can build a successful, enduring company.

### FAST EXECUTIVE TEAM



**Tom Famularo**

Partner and Chief Executive Officer

In his role as Chief Executive Officer, Tom has overall responsibility for the strategy and ongoing operations of FAST. Tom is particularly focused on our long-term product development strategy. Prior to FAST, Tom was the head of Product Development at NaviSys, where he and his team built the leading life and annuity system. Tom designed the NaviSys Front Office system and led the re-architecture of NaviSys Home Office. Tom also led professional services at NaviSys. He provided hands-on leadership for all major projects and was directly involved in more than 25 successful policy administration systems implementations. After Accenture acquired NaviSys, Tom was the global lead for life insurance software. Earlier in his career, Tom worked for Citistreet for 5 years as a software developer.



**John Gorman**

Partner and Chief Operating Officer

John is responsible for client relationships and internal operations (finance, legal, HR) for FAST. In his role, John is committed to making FAST "easy to do business with" for everyone we work with. Prior to joining FAST, John held a variety of executive positions for NaviSys and Accenture for sixteen years. During his tenure, John was instrumental in establishing NaviSys' professional services organization and building many enduring client relationships including MassMutual, Lincoln Financial, Prudential, Phoenix Life, Consec and Western & Southern. Prior to joining NaviSys in 1992, John managed product development processes for The Golden Financial Group (a variable life and annuity product development firm) for 5 years. John's first job out of college was at Bankers Trust in 1984 (back when data entry was done via 80 column cards).



**Michael Roe**

Partner

Mike plays a key role in setting the company strategy for FAST. He also leads our strategic IT consulting practice where he is focused on providing outcome-oriented consulting. Mike is the former chairman and CEO of NaviSys, which he led for fifteen years. Mike personally wrote the initial version of the NaviSys system, including the product calculation engine. Mike and his team grew NaviSys from a startup to a market leader with more than 60 clients. Prior to founding NaviSys, Mike was a Vice President at The Golden Financial Group where he managed the first successful corporate-owned variable life product. Earlier in his career, Mike held management positions at Monarch Resources and Kepner-Tregoe.

Mike also sits on the Board of Directors of FirstBest Systems, a leading provider of modern software solutions to property and casualty and workers' compensation insurers.

Immediately prior to joining FAST, Mike enjoyed a well-deserved two-year hiatus from business after the sale of NaviSys to Accenture.

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