FAST DISTRIBUTION MANAGEMENT

change how you manage distribution with next generation technology

FAST Distribution Management is a one-of-a-kind platform built around the unique and specific needs of the insurance industry. It allows carriers and/or distributors to redefine the relationship between producers and the back office by bringing them closer together and aligning their core objectives.

CUSTOM SOLUTIONS

The entire producer lifecycle from on-boarding through compensation for all lines of business can be managed to meet your unique needs.

Because of FAST's unique technical architecture, individual components or the entire suite can be deployed and configured for custom needs at a fraction of the cost of traditional alternatives. Components can easily be integrated with pre-existing systems. The components can be deployed in-house or in a SaaS model.

• **Find & Retain Top Talent** • **Improve Business Relationships** • **Improve Sales Effectiveness** • **Faster Commissions** • **Be Nimble** •

FEATURES

✓ **Unparalleled flexibility of managing distribution**
- Complex hierarchies and reporting structures – unlimited levels and number of hierarchies
- Dynamic commission structures and schedules
- Configurable workflow for both standard and unique business processes along the value chain
- Configure reports, analytics, and metrics to better manage your business

✓ **Manage Producer compensation with next generation tools**
- Separate maintenance of product designs and commission structures for a simplified workflow
- Streamlined creation of commission schedules
- A compensation calculation component that everyone can understand and maintain, or use your existing calculation engines
- Flexible support for all types of sales incentive and compensation programs

✓ **Producer access to robust functionality**
- Dynamic campaign management, workflow, and leads
- eApp for new business, and integrated submission
- Handle hypotheticals and full underwriting, with open communications to all stakeholders
- Access to research and marketing materials

✓ **Streamline your on-boarding process and reduce the time it takes to appoint Producers**
- Online Recruiting – seamlessly manage communication and process for referrals and recruits from initial contact through forms submitted in good order
- License and appointment compliance
- Streamlined onboarding process, integration with existing output generation systems such as MS Exchange, background checks, and other data services

✓ **Optimize your back-office operations for managing Producers**
- Centralized view of each producer's entire book of business
- Automated task notification to the home office team
- Integration with existing enterprise producer portals lets producers keep their data current
- User role security manages access to data and system features (filtered by carrier, hierarchy, distribution)
- Organize distribution by agency, regions, or other territories

✓ **Turn reports into powerful decision making tools**
- Comprehensive auto generated and ad hoc reports to track sales performance.
- Report downloads to Excel for further analysis

➤ For more company news and information, please visit our website at **www.fasttechnology.com**

FAST
Flexible Architecture. Simplified Technology.